120 E. $1^{\text {st }}$ Ave
Hughes Tire \& Battery Co.
Milan, II. 61264

ILLINOIS POLUTION CONTROL BOARD
JAMES R. THOMPSON CENTER
100 WEST RANDOLF STREET SUITE 11-500
CHICAGO, ILLINOIS, 61794-9276

## PETITION FOR REVIEW AC (IEPA NO 206-12-AC)

I am petitioning for review of Administrative Citation ()IEPA No. 206-12-AC) for three reasons.

1. The primary cause of these violations were brought on by extreme financial losses in our retread operations. Attached are year ending financial results for the entire company. During this period we were unable to keep our vendor payables current, including Liberty Tire the vendor for tire recycling. On January $31^{\text {st }}$ we closed the retread facility and leased the building to Pomp's Tire of Green Bay Wis. With this action and other changes, we will be profitable as of September 30, 2012 we are now current with Liberty Tire and have made arrangements to prepay for drop trailer service.
2. While we were found in violation on July $27^{\text {th }}$ by Mr. McGhee, I would hope that consideration for the tremendous progress made during the past seven to eight months, while struggling to survive financially. During previous inspections Mr. McGee observed hundreds of tires outside and unprotected from accumulating water. On the July $27^{\text {th }} \mathrm{Mr}$. McGee found two used tires outside and only one with an immeasurable amount of water in it as shown in picture 5 and 6 . The tires pictured in photograph four which Mr. McGee labeled as used tires were thee new tires and one new retread which had no water in them and are not left outside during rain or overnight. Enclosed are current photographs of how we are striving to operate in compliance and will do so in the future.

3. Perhaps one other major fault was not conveying to the importance of insuring that used tire are not left outside or allowed to accumulate water. With fifteen to as many as twenty employees often this is not properly stressed to the employees. Hopefully to correct this problem I have constructed a form that each employee must read and sign to insure they acknowledge and understand the policy of used tire storage.

In summary we have brought our operation compliant and will remain compliant. While we understand the need for consequences of not being compliant, we feel that we have made tremendous efforts to become compliant and remain compliant, and that a civil penalty would only add another undue pressure on our family business to regain solvency and continue our thirty eight year history into the next generation. The $\$ 3,000$. Citation would not help us stay compliant, it would only make it more difficult.

Respectfully,

James H Hughes
President

## HUGHES TIRE \& BATTERY CO.

BALANCE SHEET
As of December 31, 2011 and 2010


## HUGHES TIRE \& BATTERY CO. <br> INCOME STATEMENTS

1 Month Ended
December 31, 2011

December 31, 2011
12 Months Ended December 31, 2011

| SALES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SALES - TIRES | \$ 105,534.08 | 58.88\% | \$141,121.52 | 51.71\% |
| SALES - BATTERIES | 1,875.04 | 1.05\% | 15,611.65 | 0.71\% |
| SALES - PARTS | 29,735.84 | 16.59\% | 437,056.00 | 19.81\% |
| SALES - WHEELS | 1,598.62 | 0.89\% | 14,144.69 | 0.64\% |
| SALES - LABOR MECHANICAL | 19,605.58 | 10.94\% | 264,898.34 | 12.00\% |
| SALES - LABOR RETAIL TIRE | 9,695.37 | 5.41\% | 74,538.34 | 3.38\% |
| SALES - LABOR COMMERCIAL | 7,827.91 | 4.37\% | 152,020.20 | 6.89\% |
| SALES - PENSKE | 870.92 | 0.49\% | 10,338.75 | 0.47\% |
| FEES - TIRE DISPOSAL | 2,493.80 | 1.39\% | 30,740.44 | 1.39\% |
| MANAGEMENT FEE REVENUE | 0.00 | 0.00\% | 29,250.00 | 1.33\% |
| RENTAL INCOME | 0.00 | 0.00\% | 36,996.17 | 1.68\% |
| total sales | 179.237.16 | 100.00\% | 2.206 .716 .10 | 100.00\% |
| COST OF SALES |  |  |  |  |
| COS - TIRES | 85,960.52 | 47.96\% | 827,498.64 | 37.50\% |
| COS - batteries | 1,293.75 | 0.72\% | 10,083.58 | 0.46\% |
| COS - PARTS | 17,143.50 | 9.56\% | 236,900.11 | 10.74\% |
| COS - WHEELS | 712.05 | 0.40\% | 5,814.91 | 0.26\% |
| COS - TIRE DISPOSAL | 1,217.53 | 0.68\% | 9,576.33 | 0.43\% |
| INVENTORY OVER \& SHORT | -0.00 | 0.00\% | (177.30) | 10.01)\% |
| TOTAL COST OF SALES | 106,327.35 | 59.32\% | 1.089.696.27 | 49,38\% |
| GROSS PROFIT | \$ 72.90981 | 4068\% | \$117,01983 | 5062\% |


|  | MONTH-TO-DATE |  |  |  | $Y \mathrm{EAR}-\mathrm{T}$ O-DATE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CURRENT | PRIOR | VAR | CE | CURRENT | PRIOR | VARIANCE |  |
|  |  |  | AMOUNT | PERCENT |  |  | AMOUNT | PERCENT |
| SALES |  |  |  |  |  |  |  |  |
| Sales - Tires | 83,178 | 111,414 | 28,236- | -25.3\% | 507,090 | 728,758 | 221,668- | -30.4 |
| Sales - Batteries | 946 | 1,032 | 86- | -8.3 \% | 6,830 | 9,422 | 2,592- | -27.5 \% |
| Sales - Parts | 33,007 | 34,421 | 1.414- | -4.1 ${ }^{8}$ | 242,929 | 297,361 | 54.432- | -18.3\% |
| Sales - Wheels | 1,440 | 1,586 | 146- | -9.2 8 | 11,068 | 9,123 | 1,945 | $+21.3$ |
| Sales - Labor Mechanical | 25,767 | 23,197 | 2,570 | +11.18 | 165,448 | 175,990 | 10,542- | -6.0 \% |
| Sales - Labor Retail Tire | 8,006 | 6,106 | 1,900 | $+31.18$ | 48,190 | 38,882 | 9,308 | +23.9\% |
| Sales - Labor Comercial Tire | 10,717 | 20,348 | 9,631- | -47.3 \% | 67,169 | 112,444 | 45,275- | -40.3 \% |
| Sales - Penske | 4,003 | 2,824 | 1,179 | +41.7 \% | 16,844 | 4,670 | 12,174 | +260.7 |
| Fees - Tire Disposal | 3,038 | 3,174 | 136- | -4.3 8\% | 16,545 | 19,800 | 3,255- | -16.4 \% |
| Total Sales | 170,104 | 204,101 | 33,997- | -16.7 \% | 1,082,114 | 1,396,450 | 314,336- | -22.5 \% |
| Cost of sales |  |  |  |  |  |  |  |  |
| COS - Tires | 66,381 | 76,416 | 10,035- | -13.1 的 | 395,403 | 498,214 | 102,811- | -20.6 |
| COS - Batteries | 540 | 629 | 89- | -14.1 \% | 4,295 | 6,147 | 1,852- | -30.1 \% |
| COS - Parts | 17,728 | 18,594 | 866- | -4.7\% | 131,567 | 156,693 | 25,126- | $-16.0 \%$ |
| COS - Wheels | 700 | 539 | 161 | +29.9 \% | 5,097 | 4,079 | 1,018 | +25.0 \% |
| Cos - Tire Disposal | 1,175 | 933 | 242 | +25.9\% | 6,513 | 5,714 | 799 | +14.0 \% |
| Total Cost of Sales | 86,525 | 97,112 | 10,587 | -10.9\% | 542,874 | 670,847 | 127,973- | -19.1 ${ }^{\text {\% }}$ |
| Gross Pofit on Sales | 83,579 | 106,989 | 23,410- | -21.9 * | 539,239 | 725,603 | 186,364- | -25.7 \% |
| Other Cost of Sales Exp. |  |  |  |  |  |  |  |  |
| Inventory Over \& Short | 0 | 0 | 0 | +0.0 | 1,407 | 177- | 1,230- | -694.9 \% |
| Total other cost of Sale | 0 | 0 | 0 | +0.0 \% | 1,407- | 177- | 1,230- | -694.9\% |
| Gross Profit | 83,579 | 106,989 | 23,410- | -21.9 ${ }^{\text {8 }}$ | 540,646 | 725,780 | 185,134 | -25.5 \% |
| $\square$ |  | Hugh | e Brak |  |  |  |  | Page: 2 |
| COMPARISON TO PRIOR YEARFor The Period of August 1, 2012 Thru August 31, 2012 |  |  |  |  |  |  |  |  |

OpERATING EXPENSES
Salaries
Advertising
Amortization Expense
Auto/Truck
Bad Debts
Cash Short \& Over
Contributions
Depreciation
Dues and Subcriptions
EDuCATION TRAINING
Entertainment
Equipment Rental
Insurance
Interest
Janitor $\&$ Trash Haul
Laundry $\quad$ Uniforms
Legal Accounting
Management Fees
Bank Fees Cr Card Expense
Freight Charges
Miscellaneous Expense
office Supplies Expense
Outside Service
Penalties
Rent
Repairs and Maintenance
Supplies
Payroll Taxes
Business Taxes
Telephone
Utilities
Total Operating Expense

Other Income
Miscellaneous Income
Service Charge Income
Total Other Income

Net Profit (Loss)
0

| CURRENT | PRTOR | VARIANCE |  | CURRENT | YEAR-TO-DATE$\qquad$ VARIANCE |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RRIOR |  |  |  | RIO |  | PERCENT |
| 36,932 | 48,805 | 11,873- | -24.3 \% | 281,651 | 414,152 | 132,501- | -32.0 \% |
| 1,820 | 0 | 1,820 | ? | 17,467 | 15,054 | 2,413 | +16.0 \% |
| 250 | 250 | 0 | +0.0 \% | 2,000 | 2,000 | 0 | +0.0\% |
| 2,622 | 4,596 | 1,974- | -43.0\% | 19,654 | 34,422 | 14,768- | -42.9 \% |
| 0 | 0 | 0 | +0.0 \% | 156 | 0 | 156 | ? \% |
| 37 | 160- | 197 | +123.1\% | 310*- | 56- | 254- | -453.6 |
| 20 | 0 | 20 | ? \% | 20 | 25 | 5- | -20.0 \% |
| 1,000 | 1,900 | 900- | -47.4\% | 9,800 | 15,200 | 5,400- | -35.5 \% |
| 0 | 0 | 0 | +0.0\% | 100 | 405 | 305- | -75.3 \% |
| 0 | 0 | 0 | +0.0\% | 100 | 0 | 100 | ? \% |
| 0 | 55 | 55- | -100.0 \% | 0 | 322 | 322- | -100.0 \% |
| 259 | 1.286 | 1,027 | -79.9 \% | 3,767 | 20,333 | 16,566- | -81.5 \% |
| 3,525 | 5,003 | 1.478- | -29.5 \% | 37, 218 | 38,554 | 1,336- | -3.5\% |
| 135 | 896 | 761- | -84.9 \% | 10,500 | 13,603 | 3,103- | -22.8 ${ }^{\text {\% }}$ |
| 383 | 380 | 3 | +0.8 8 | 2,862 | 7,353 | 4,491- | -61.1 \% |
| 2,088 | 2,393 | 305- | -12.7\% | 12,185 | 17,062 | 4,877 | -28.6 ${ }^{\text {\% }}$ |
| 450 | 265 | 185 | +69.8 | 1,695 | 2,815 | 1,120- | -39.8 \% |
| 0 | 0 | 0 | +0.0\% | 0 | 9,750- | 9,750 | +100.0 \% |
| 2,359 | 4,010 | 1,651- | -41.2\% | 16,228 | 19,144 | 2,916- | -15.2 \% |
| 0 | 0 | 0 | +0.0 \% | 0 | 188 | 188- | -100.0 \% |
| 0 | 3 | 3- | -100.0\% | 0 | 320 | 320- | -100.0 |
| 965 | 1,256 | 291- | -23.2 ${ }^{\text {\% }}$ | 8,857 | 16,518 | 7,661- | -46.4 |
| 866 | 130 | 736 | +566.2 | 8,599 | 3,315 | 5,284 | +159.4\% |
| 0 | 0 | 0 | +0.0\% | 347 | 0 | 347 | ? \% |
| 4,600 | 4,075 | 525 | +12.9 | 18,920 | 27,562 | 8,642- | -31.4 \% |
| 297 | 624 | 327- | -52.4 ${ }^{\text {s }}$ | 5,470 | 3,716 | 1,754 | +47.2\% |
| 2,552 | 4,341 | 1,789- | -41.2\% | 13,961 | 30,000 | 16,039- | -53.5 \% |
| 4,130 | 2,937 | 1,193 | +40.6\% | 23,816 | 32,026 | 8,210- | -25.6 \% |
| 2,050 | 2,050 | 0 | +0.0\% | 16,400 | 16,400 | 0 | +0.0 \% |
| 1,464 | 1,113 | 351 | +31.5 | 8,596 | 9,420 | 824- | -8.7 \% |
| 1,705 | 4,472 | 2,767- | -61.9 \% | 23,780 | 36,386 | 12,606- | -34.6 \% |
| 70,509 | 90,680 | 20,171- | -22.2 | 543,839 | 766,489 | 222,650- | -29.0 \% |
| 40- | 37 | $77-$ | -208.1 | 583- | 462 - | 121- | -26.2 ${ }^{\text {s }}$ |
| 154 | 627 | 473- | -75.4 \% | 967 - | 2,679- | 1,712 | +63.9 \% |
| 114- | 664- | 550 | +82.8 | 1,550 | 3,141 | 1,591- | -50.7 \% |
| 12,956 | 15,645 | 2,689 | -17.2 \% | 1,643- | 37,567- | 35,924 | +95.6 \% |



