

Hughes Tire & Battery Co. 120 E. 1st Ave Milan, Il. 61264



ILLINOIS POLUTION CONTROL BOARD JAMES R. THOMPSON CENTER 100 WEST RANDOLF STREET SUITE 11-500 CHICAGO, ILLINOIS, 61794-9276 AC13-11

PETITION FOR REVIEW AC (IEPA NO 206-12-AC) Set # 1610 65610/

I am petitioning for review of Administrative Citation ()IEPA No. 206-12-AC) for three reasons.

- 1. The primary cause of these violations were brought on by extreme financial losses in our retread operations. Attached are year ending financial results for the entire company. During this period we were unable to keep our vendor payables current, including Liberty Tire the vendor for tire recycling. On January 31st we closed the retread facility and leased the building to Pomp's Tire of Green Bay Wis. With this action and other changes, we will be profitable as of September 30, 2012 we are now current with Liberty Tire and have made arrangements to prepay for drop trailer service.
- 2. While we were found in violation on July 27th by Mr. McGhee, I would hope that consideration for the tremendous progress made during the past seven to eight months, while struggling to survive financially. During previous inspections Mr. McGee observed hundreds of tires outside and unprotected from accumulating water. On the July 27th Mr. McGee found two used tires outside and only one with an immeasurable amount of water in it as shown in picture 5 and 6. The tires pictured in photograph four which Mr. McGee labeled as used tires were thee new tires and one new retread which had no water in them and are not left outside during rain or overnight. Enclosed are current photographs of how we are striving to operate in compliance and will do so in the future.

3. Perhaps one other major fault was not conveying to the importance of insuring that used tire are not left outside or allowed to accumulate water. With fifteen to as many as twenty employees often this is not properly stressed to the employees. Hopefully to correct this problem I have constructed a form that each employee must read and sign to insure they acknowledge and understand the policy of used tire storage.

In summary we have brought our operation compliant and will remain compliant. While we understand the need for consequences of not being compliant, we feel that we have made tremendous efforts to become compliant and remain compliant, and that a civil penalty would only add another undue pressure on our family business to regain solvency and continue our thirty eight year history into the next generation. The \$3,000. Citation would not help us stay compliant, it would only make it more difficult.

Respectfully,

James H Hughes President

HUGHES TIRE & BATTERY CO. BALANCE SHEET As of December 31, 2011 and 2010

ASSETS

ASS	ASSETS								
	12/31/11	12/31/10							
CURRENT ASSETS									
Cash	(11,557.55	(26,374.16)							
Accounts Receivable	84,607.33								
Inventory	139,706.23								
Other Current Assets	3,487.45								
TOTAL CURRENT ASSETS	216,243,46	256,353,16							
PROPERTY AND EQUIPMENT									
Property & Equipment	559,242.96	554,819.68							
Accumulated Depreciation	(482.659.63)								
PROPERTY AND EQUIPMENT, NET	Г76,583,33	92,221,17							
OTHER ASSETS									
Note Receivable - Officer	24,344.78	32,659.52							
Goodwill	45,000.00								
Accumulated Amortization	(30,250,00)								
Total Other Assets	39,094,78	50,159,52							
TOTAL ASSETS	\$ 331,921.57	\$ 398,733.85							
	LIABILITIES AND EQUITY								
CURRENT LIABILITIES Current Portion of Long Term Debt	e 00.000.00								
Accounts Payable	\$ 30,000.00 148.033.89	\$ 30,000.00 197,833.03							
Accrued Expenses	79,191,32	•							
•									
TOTAL CURRENT LIABILITIES	257,225,21	256,174,31							
LONG-TERM LIABILITIES									
Bank Loans	292,101.41	255,015.10							
Less Current Portion of Long Term Debt	(30,000,00)	(30,000,00)							
TOTAL LONG-TERM LIABILITIES	262.101.41	225,015,10							
TOTAL LIABILITIES	519.326.62	481.189.41							
EQUITY									
Capital Stock	1,000.00	1,000.00							
Retained Earnings	(83,458.00)	4,370.64							
Current Year Income (Loss)	(104.947.05)	(87.826,20)							
TOTAL EQUITY	(187,405,05)	(82,455,56)							
TOTAL LIABILITIES AND EQUITY	\$ 331,921.57	\$ 398,733.85							

HUGHES TIRE & BATTERY CO. INCOME STATEMENTS

	1 Month E December 3		12 Months Ended December 31, 2011		
SALES					
SALES - TIRES	\$ 105,534.08	58.88%	% 141.121.52	51.71%	
SALES - BATTERIES	1.875.04	1.05%	15,611.65	0.71%	
SALES - PARTS	29,735.84	16.59%	437,056.00	19.81%	
SALES - WHEELS	1,598.62	0.89%	14,144,69	0.64%	
SALES - LABOR MECHANICAL	19,605.58	10.94%	264,898.34	12.00%	
SALES - LABOR RETAIL TIRE	9,695.37	5.41%	74,538.34	3.38%	
SALES - LABOR COMMERCIAL	7,827.91	4.37%	152,020.20	6.89%	
SALES - PENSKE	870.92	0.49%	10,338.75	0.47%	
FEES - TIRE DISPOSAL	2,493.80	1.39%	30,740.44	1.39%	
MANAGEMENT FEE REVENUE	0.00	0.00%	29,250.00	1.33%	
RENTAL INCOME	0.00	0.00%	<u>36,996,17</u>	1.68%	
TOTAL SALES	179.237.16	100.00%	2.206.716.10	100.00%	
COST OF SALES					
COS - TIRES	85,960.52	47.96%	827,498,64	37.50%	
COS - BATTERIES	1,293.75	0.72%	10.083.58	0.46%	
COS - PARTS	17,143.50	9.56%	236,900.11	10.74%	
COS - WHEELS	712.05	0.40%	5,814.91	0.26%	
COS - TIRE DISPOSAL	1,217.53	0.68%	9,576.33	0.43%	
INVENTORY OVER & SHORT	0.00	0.00%	(177.30)	(0.01)%	
TOTAL COST OF SALES	106.327.35	59.32%	1.089.696.27	49,38%	
GROSS PROFIT	\$ 72,909.81	40.68%	<u>£117.019.83</u>	50.62%	

Hughes Tire & Brake Page: 1

COMPARISON TO PRIOR YEAR
For The Period Of August 1, 2012 Thru August 31, 2012
COMB COM COMBINED COMPARISON

	MONTH-TO-DATE				YEAR-TO-DATE			
		VARIANCE					VARIANCE	
	CURRENT	PRIOR	AMOUNT	PERCENT	CURRENT	PRIOR	AMOUNT	PERCENT
SALES								
Sales - Tires	83,178	111,414	28,236-		507,090		221,668-	-30.4 %
Sales - Batteries	946	1,032	86-		6,830	9,422	2,592-	-27.5 %
Sales - Parts	33,007	34,421	1,414-	-4.1 %	242 929	297,361	54,432-	-18.3 %
Sales - Wheels	1,440	1,586	146-	-9.2 %	11,068	9,123	1,945 10,542-	+21.3 %
Sales - Labor Mechanical	25,767	23,197	2,570	+11.1 %	165,448	175,990	10,542-	-6.0 %
Sales - Labor Retail Tire	8,006	6,106	1,900	+31.1 %	48,190	38,882	9,308	+23.9 %
Sales - Labor Commercial Tire	10,717	6,106 20,348 2,824	9,631-	-47.3 %	67,169	112,444	9,308 45,275- 12,174	-40.3 %
Sales - Penske	4,003	2,824	9,631- 1,179	+41.7 %	16,844	4,670	12,174	+260.7 %
Sales - Penske Fees - Tire Disposal	3,038	3,174	136-	~4.3 %	11,068 165,448 48,190 67,169 16,844 16,545	19,800	3,255-	-16.4 %
Total Sales	170,104	204,101		-16.7 %	1,082,114		314,336-	-22.5 %
COST OF SALES								
COS - Tires	66,381	76,416	10,035-	-13.1 %	395,403	498,214	102,811-	-20.6 %
COS - Batteries	540	629	89-		4,295			
COS - Parts	17,728	18,594	866-	-4.7 %	131,567	156,693	25,126-	-16.0 %
COS - Wheels	700	539	161	+29.9 %	5,097	4,079	1,018	+25.0 %
COS - Tire Disposal	1,175	933		+25.9 %		5,714	799	
Total Cost of Sales		97,112			542,874			
Gross Pofit on Sales	83,579	106,989	23,410-	-21.9 #	539,239		186,364-	-25.7 %
Other Cost of Sales Exp.								
Inventory Over & Short	0	0			1,407-	177-	1,230-	-694.9 %
Total Other Cost of Sale	0	0	0	+0.0%	1,407-	177-	1,230-	-694.9 %
Gross Profit	83,579		23,410- s Tire & Brak		540,646	725,780	185,134~	 -25.5 % Page: 2

COMPARISON TO PRIOR YEAR
For The Period Of August 1, 2012 Thru August 31, 2012

COMB COM COMBINED COMPARISON

	MONTH-TO-DATE				YEAR-TO-DATE			
			VAR	IANCE		VAR		
	CURRENT	PRIOR	AMOUNT	PERCENT	CURRENT	PRIOR	AMOUNT	PERCENT
OPERATING EXPENSES	24 222	40 005			001 000			
Salaries	36,932	48,805	11,873-		281,651	414,152	132,501-	
Advertising	1,820	0	1,820	? %	17,467	15,054	2,413	+16.0 %
Amortization Expense	250	250	0	+0.0 %	2,000	2,000	0	+0.0 %
Auto/Truck	2,622	4,596	1,974-	-43.0 %	19,654	34,422	14,768-	-42.9 %
Bad Debts	37	0	0	+0.0 %	156	0	156	? %
Cash Short & Over	T .	160-	197	+123.1 %	310-			-453.6 %
Contributions	20	0	20	? %	20	25	5-	
Depreciation	1,000	1,900	900-	-47.4 %	9,800	15,200	5,400-	
Dues and Subcriptions	0	0	0	+0.0 %	100	405	305-	
EDUCATION & TRAINING	0	0	0	+0.0 %	100	0	100	? %
Entertainment	0	55		-100.0 %	0	322		-100.0 %
Equipment Rental	259	1,286	1,027-	-79.9 %	3,767	20,333	16,566-	
Insurance	3,525	5,003	1,478~	-29.5 %	37,218	38,554	1,336-	
Interest	135	896	761-	-84.9 %	10,500	13,603		-22.8 %
Janitor & Trash Haul	383	380	3	+0.8 %	2,862	7,353	4,491-	
Laundry & Uniforms	2,088	2,393	305~		12,185	17,062	4,877	
Legal & Accounting	450	265	185	+69.8 %	1,695	2,815		-39.8 %
Management Fees	0	0	0	+0.0 %	0	9,750-		+100.0 %
Bank Fees & Cr Card Expense	2,359	4,010		-41.2 %	16,228	19,144		-15.2 %
Freight Charges	0	0	0	+0.0 %	0	188		-100.0 %
Miscellaneous Expense	0	3		-100.0 %	0	320		-100.0 %
Office Supplies & Expense	965	1,256	291-		8,857	16,518		-46.4 %
Outside Service	866	130		+566.2 %	8,599	3,315		+159.4 %
Penalties	0	0	0	+0.0 %	347	0	347	? %
Rent	4,600	4,075	525	+12.9 %	18,920	27,562	8,642-	
Repairs and Maintenance	297	624	327-	~52.4 %	5,470	3,716	1,754	+47.2 %
Supplies	2,552	4,341	1,789-	-41.2 %	13,961	30,000	16,039-	
Payroll Taxes	4,130	2,937	1,193	+40.6 %	23,816	32,026		-25.6 %
Business Taxes	2,050	2,050	0	+0.0 %	16,400	16,400	0	+0.0 %
Telephone	1,464	1,113	351	+31.5 %	8,596	9,420	824-	
Utilities	1,705	4,472	2,767-	~61.9 %	23,780	36,386	12,606-	-34.6 %
Total Operating Expense	70,509	90,680		-22.2 %	543,839	766,489	222,650-	
Other Income								
Miscellaneous Income	40-	37	77-	-208.1 %	583~	462-	121-	-26.2 %
Service Charge Income	154	627	473-	-75.4 %	967-	2,679-	1,712	+63.9 %
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Total Other Income	114-	664-	550	+82.8 %	1,550	3,141	1,591-	-50.7 %
Net Profit (Loss)	12,956	15,645	2,689~	-17.2 %	1,643-	37,567-		+95.6 %
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